

PROCESS OUTSOURCING



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“People™ is the leading HR outsourcing firm in the Middle East and South-Central Asia with two decades of specialized experience. We build value-based relationships with our clients by providing reliable staffing solutions for human resource management, technology, and outsourcing.”

CONTENTS

Process Outsourcing - Overview

Centralized communications and relationship management of all your vendors through People™

1 – Vendor Management

Create a productive and stress free work environment through People's™ managed offices.

2 – Facility Management

Identify what processes are slowing you down and create a custom outsourcing solution with People™

3 – Bespoke Outsourcing Solutions

Identifying objectives for your employees and introducing an effective evaluation mechanism to motivate and direct.

Clients

A look at our diverse set of esteemed clients spanning across the world and all industries.

Contact Us

Unwavering service excellence through 7 regional and international offices.



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PROCESS OUTSOURCING – OVERVIEW

Outsourcing works when you find a partner that can do the same tasks your company is doing, at a lower cost.



70% of organizations claim that the top reason for outsourcing is cost reduction.

– Deloitte



90% of small businesses plan to outsource business tasks in 2022.

– Clutch.co



The important thing about outsourcing or global sourcing is that it becomes a very powerful tool to leverage talent, improve productivity and reduce work cycles.

– Azim Premji (Chairman Wipro Limited)



We choose People™ because they are efficient, fast & modern. That's exactly what CRSC needs from a business partner.

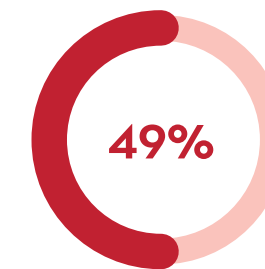
– Mr. Chang Jiang (Project Manager – CRSC)

After 20 years in the outsourcing industry, People has developed robust systems and networks that allow us to execute regular processes faster and more efficiently to help you dramatically reduce the cost and efforts you are currently spending.

Think About it

How much bigger could you be if you focused only on your core objectives?

Advantages of Outsourcing Include:



49% of companies state that freeing up resources to focus on core tasks is one of the leading factors supporting outsourcing.

–Timedocor 2021



70% of B2B decision-makers said they have given key tasks to third parties to accomplish their goals.

–YouGov



Did You Know?

People™ manages inventory & maintenance of thousands of laptops and office equipment of Huawei.



1 – VENDOR MANAGEMENT

What if all your company's vendor relationships were managed through a single streamlined platform? People™ relieves its clients from the hassle of coordination with several parties through its vendor management solutions.



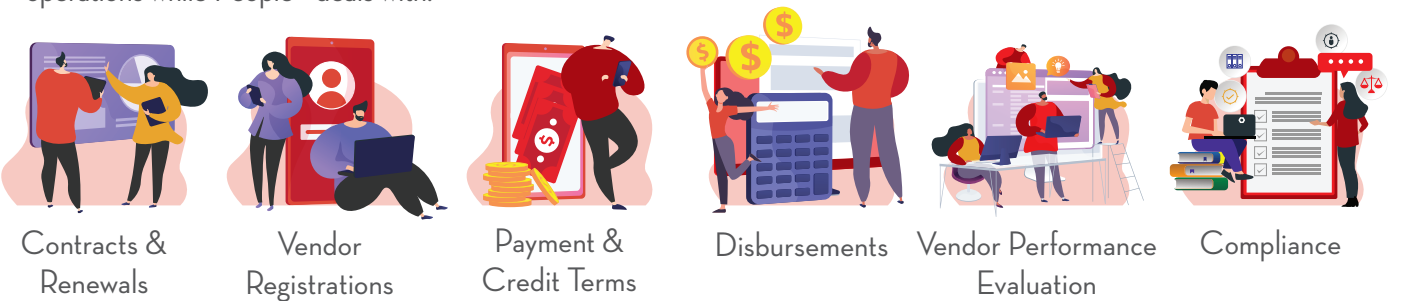
59% businesses outsource to cut costs.
— zippia.com

92% of the top 2000 public companies in the world outsource IT.
— ISG

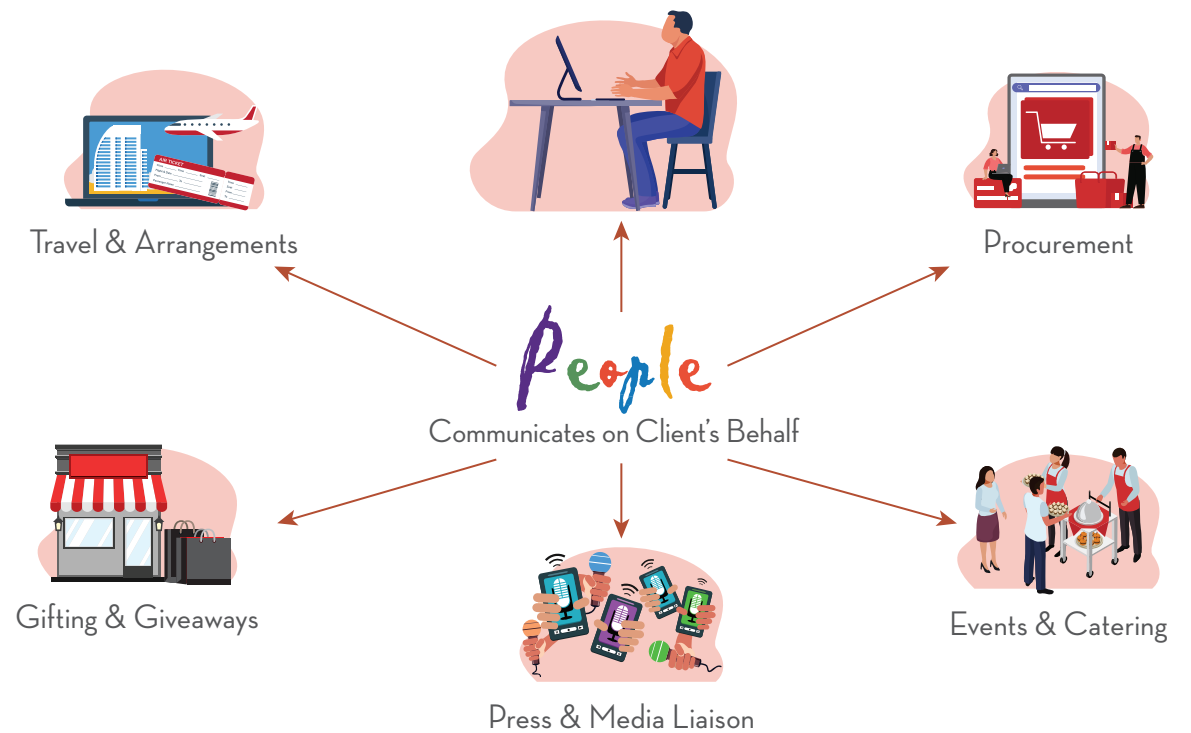


People-i integrates with various finance and accounting systems, and ERP's so that any vendor payments made as a result of employee related expenses, like travel accommodation and training can be seamlessly communicated between systems.

People™ acts as an intermediary body between the client and its vendors so that the client enjoys one-window operations while People™ deals with:



Client generates request directly to People™



People™ even offers a short-term credit facility to its clients for vendor payments to help with management of cash flows on a day-to-day basis. Contact us to see if you are eligible!

Did You Know?

Association of Chartered Certified Accountants only deals with People™ directly for local vendor payments on a day-to-day basis.



2 – FACILITY MANAGEMENT

50% of the workforce productivity improves due to ergonomic workspaces.

–EIST. 2018

People’s Facility Management Solutions help create a happy and productive office environment.



Facility Management can entail provision of fully-furnished office spaces or management of a client’s existing office space to allow them to focus solely towards their core operations.



People™ creates customized, thoroughly detailed task sheets for the janitorial staff that can comprise the following components:



- Floor plans marking all targeted areas
- Types of actions required at each target area (e.g., Dusting, brushing, wiping etc.)
- Time of day and frequency of each action
- Individualized plan for each employee

Did You Know?

Heritage Luxury Suites, a boutique hotel in Lahore, has won awards for their housekeeping and cleanliness which is outsourced to People.



We manage dozens of offices and commercial properties across Pakistan with a guarantee to reduce utility bills, wastage and environmental impact.



If you deprive yourself of outsourcing & your competitors do not, you are putting yourself out of business.

– Lee Kuan Yew (Prime Minister, Singapore)

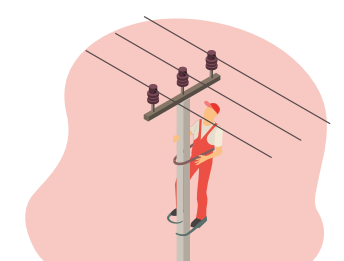
Contact us to find out how People™ integrates the latest technologies for monitoring of:



Cleanliness



IT Infrastructure



Utility Services

3 – BESPOKE OUTSOURCING SOLUTIONS

How much bigger could you be, if you focused more time on Strategy?
Free yourself by outsourcing repetitive and problematic processes to people.



Logistic leaders said it's no longer a matter of whether or not to outsource, but how much.

— Gartner



The other part of outsourcing is this: it simply says where the work can be done outside better than it can be done inside, we should do it. — Alphonso Jackson (Former US Secretary of Housing and Urban Development)



Do what you do best, and outsource the rest. — Peter Drucker (Management consultant, educator and author)

Our experts thoroughly understand your needs and devise an outsourcing solution designed to maximize efficiency and reduce costs.



People™ provides bespoke outsourcing solutions to eliminate any mundane activity that deviates your attention from your core business. Below are some examples of customized outsourcing solutions that People™ provides to clients:



People™ conducted cash disbursement to Afghan citizens living in remote areas of Pakistan on behalf of IOM.



People™ distributed more than 5,000 water bottles to UNICEF polio vaccinators across Pakistan.



People™ supervises the installation & upkeep of pre-paid electrical meters at various projects of keystone properties.



People™ calculates salaries and disburses incentives of Xiaomi's staff based on their performance.



Master your strengths, outsource your weaknesses.

—Ryan Khan (Founder of The Hired Group)

We aim to ask and address the following questions:

- Can it be done at a lower cost?
- Can it be done faster?
- Can we eliminate wastage?
- What technology can be incorporated?
- Is it cheaper to choose international support?

After taking the mentioned considerations, we design and propose a comprehensive solution that not only frees you from the headache of certain processes, but also positively impacts your overall efficiency.



CLIENTS

Listed below are just a few names of the organizations we have helped streamline their HR function by adding the distinct expertise and execution required to make your corporation People™ Perfect.



COUNTRIES

People™ measures its success in terms of what we achieve for our clients. Listed below are the 20+ countries we are proudly serving today.



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